## UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

### FORM 8-K

## CURRENT REPORT Pursuant to Section 13 OR 15(d) of The Securities Exchange Act of 1934

Date of Report (Date of earliest event reported) February 3, 2016

### TAKE-TWO INTERACTIVE SOFTWARE, INC.

(Exact name of registrant as specified in its charter)

Delaware001-3400351-0350842(State or other jurisdiction<br/>of incorporation)(Commission<br/>File Number)(IRS Employer<br/>Identification No.)

**622 Broadway, New York, New York** (Address of principal executive offices)

Registrant's telephone number, including area code (646) 536-2842

10012

(Zip Code)

(Former name or former address, if changed since last report.)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

- o Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- o Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- o Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- o Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

#### Item 2.02 Results of Operations and Financial Condition

On February 3, 2016, Take-Two Interactive Software, Inc. (the "Company") issued a press release announcing the financial results of the Company for its third fiscal quarter ended December 31, 2015. A copy of the press release is attached to this Current Report as Exhibit 99.1 and is incorporated by reference herein.

The information included in this Current Report on Form 8-K, including Exhibit 99.1 hereto, that is furnished pursuant to this Item 2.02 shall not be deemed to be "filed" for the purposes of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to the liabilities of that section or Sections 11 and 12(a)(2) of the Securities Act of 1933, as amended. In addition, the information included in this Current Report on Form 8-K, including Exhibit 99.1 hereto, that is furnished pursuant to this Item 2.02 shall not be incorporated by reference into any filing of the Company, whether made before or after the date hereof, regardless of any general incorporation language in such filing, unless expressly incorporated by specific reference into such filing.

#### Item 9.01 Financial Statements and Exhibits

- (d) Exhibits:
  - 99.1 Press Release dated February 3, 2016 relating to Take-Two Interactive Software, Inc.'s financial results for its third fiscal quarter ended December 31, 2015.

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### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

(Registrant)

By: /s/ Daniel P. Emerson

Daniel P. Emerson

Executive Vice President & General Counsel

Date: February 3, 2016

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## EXHIBIT INDEX

Exhibit	<b>Description</b>
99.1	Press Release dated February 3, 2016 relating to Take-Two Interactive Software, Inc.'s financial results for its third fiscal quarter ended December 31, 2015.
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#### CONTACT:

(Investor Relations)
Henry A. Diamond
Senior Vice President
Investor Relations & Corporate Communications **Take-Two Interactive Software, Inc.**(646) 536-3005
Henry.Diamond@take2games.com

#### FOR IMMEDIATE RELEASE

(Corporate Press)
Alan Lewis
Vice President
Corporate Communications & Public Affairs **Take-Two Interactive Software, Inc.**(646) 536-2983
Alan.Lewis@take2games.com

Take-Two Interactive Software, Inc. Reports Stronger-Than-Expected Results for Fiscal Third Quarter 2016

Non-GAAP Net Revenue was \$486.8 Million

Non-GAAP Net Income was \$0.89 Per Diluted Share

Raises Financial Outlook for Fiscal 2016

<u>New York, NY — February 3, 2016</u> — Take-Two Interactive Software, Inc. (NASDAQ: TTWO) today reported stronger-than-expected financial results for fiscal third quarter 2016, ended December 31, 2015. In addition, the Company increased its financial outlook for the fiscal year ending March 31, 2016, and provided its initial financial outlook for the fiscal fourth quarter 2016, ending March 31, 2016.

#### **GAAP Financial Results**

For fiscal third quarter 2016, GAAP net revenue was \$414.2 million, as compared to \$531.1 million for fiscal third quarter 2015. GAAP net loss was \$42.4 million, or \$0.51 per diluted share, as compared to net income of \$40.1 million, or \$0.42 per diluted share, for the year-ago period. GAAP net loss for fiscal third quarter 2016 reflects business reorganization charges of \$71.2 million, partially offset by approximately \$25 million in tax benefits related to video game development costs.

During fiscal third quarter 2016, the Company's cash and short-term investments balance increased to \$1.215 billion as of December 31, 2015.

#### **Non-GAAP Financial Results**

For fiscal third quarter 2016, Non-GAAP net revenue was \$486.8 million, as compared to \$954.0 million for the year-ago period, which had benefited from the launches of *Grand Theft Auto V*® for PlayStation®4 and Xbox One, *Borderlands*®: *The Pre-Sequel*, and *Sid Meier's Civilization*®: *Beyond Earth*. Non-GAAP net income was \$99.7 million, or \$0.89 per diluted share, as compared to \$211.6 million, or \$1.87 per diluted share, for the year-ago period. Non-GAAP net income for fiscal third quarter 2016 reflects approximately \$32 million in tax benefits related to video game development costs.

The largest contributors to Non-GAAP net revenue in fiscal third quarter 2016 were *Grand Theft Auto V* and *Grand Theft Auto Online*, *NBA*® 2K16, *WWE*® 2K16, and the *Borderlands* series. Non-GAAP net revenue from digitally-delivered content was \$213.6 million and accounted for 44% of total Non-GAAP net revenue. The largest contributors to Non-GAAP net revenue from digitally-delivered content were the *Grand Theft Auto*, *NBA* 2K, *WWE* 2K, and *Sid Meier's Civilization* series. Revenue from recurrent consumer spending (virtual currency, downloadable add-on content and online games) grew 45% year-over-year and accounted for 54% of Non-GAAP net revenue from digitally-delivered content, or 24% of

total Non-GAAP net revenue. Catalog sales accounted for \$235.3 million of Non-GAAP net revenue led by the *Grand Theft Auto* and *Borderlands* series.

### **Management Comments**

"During the holiday season, Take-Two enjoyed immense consumer demand for its recent releases and catalog, enabling the Company to deliver another quarter of strong revenue, Non-GAAP earnings and cash flow," said Strauss Zelnick, Chairman and CEO of Take-Two. "These outstanding results were driven by robust sales of *Grand Theft Auto V*, *NBA 2K16* and *WWE 2K16*, along with our highest-ever revenue from recurrent consumer spending.

"As a result of our third quarter outperformance and solid forecast for the balance of the year, we are once again raising our financial outlook for fiscal 2016, which is poised to be another year of meaningful profits for Take-Two. Looking ahead, we have an extensive development pipeline that positions our Company for revenue growth and margin expansion over the long-term. We are excited about this Friday's release of *XCOM 2*, which has received stellar early review scores, and anticipation already is building for the fiscal 2017 launches of *Battleborn* and *Mafia III*."

#### **Business and Product Highlights**

Since October 1, 2015:

#### **Rockstar Games:**

- · *Grand Theft Auto V* has now sold-in over 60 million units worldwide across all platforms.
- Released new free content updates for *Grand Theft Auto Online*, including:
  - · A January 28, 2016 update featuring the new 'Drop Zone' Adversary Mode, two new high-end vehicles and additional improvements to *Grand Theft Auto Online*.
  - · Festive Surprise 2015, featuring holiday-themed attire, Christmas trees, snowball fights, and new holiday-themed adversary modes;
  - Executives and Other Criminals, which offers players the chance to run their own criminal organizations and face off against rival operations across Freemode. The update also includes new customizable real estate, super yachts, armored vehicles, weapons and much more;
  - · Lowriders, which adds new and upgraded vehicles including specific lowrider customization options such as hydraulics, new Adversary Modes, new Lowrider-themed Contact Missions, an array of new clothing, tattoo and accessory options, as well as upgrades to both Freemode and the Rockstar Editor's Director Mode; and
  - · Halloween Surprise, featuring a new Halloween-themed adversary mode plus special vehicles, masks and more.
- Released *Grand Theft Auto: Liberty City Stories* for select iOS devices. Originally designed with mobile gameplay in mind, *Grand Theft Auto: Liberty City Stories* returns with significant enhancements for iOS and also will be coming soon to Android.

#### 2K:

- Entered into a new multi-year partnership agreement with WWE granting 2K the exclusive worldwide rights to develop and publish *WWE* video game properties across all major platforms and distribution channels.
- · Launched *WWE 2K16* on Xbox One, Xbox 360, PlayStation 4 and PlayStation 3. Developed collaboratively by Yukes and Visual Concepts, the title received significantly improved review scores and has generated growth in sales versus last-year's release. *WWE 2K16* is being supported with downloadable add-on content, including a *Season Pass*.
- · Released *Sid Meier's Civilization: Beyond Earth*<sup>™</sup> *Rising Tide* for PC. Developed by Firaxis Games, *Rising Tide* is a massive expansion pack for the 2014 turn-based strategy title, *Civilization: Beyond Earth*.
- · Released *The Borderlands Triple Pack* for Xbox 360 and PlayStation 3, which includes *Borderlands*, *Borderlands 2* and *Borderlands: The Pre-Sequel*, plus all of the games' previously-released downloadable add-on content.
- · Released *Evolve Ultimate Edition* for Xbox One and PlayStation 4, which includes the 2014 Electronic Entertainment Expo and Gamescom "Game of Show" award-winning title along with its *Monster Expansion Pack*, *Hunting Season 1* and *Hunting Season 2* downloadable add-on content packs.
- · Expanded the Company's online offerings in Asia with the commercial launch in Korea of *Civilization Online*, a free-to-play, massively multiplayer online game developed in partnership with renowned

South Korean studio XLGAMES. 2K also plans to bring *Civilization Online* to Taiwan, Hong Kong, Macau and China through publishing partnerships with Game First and Qihoo 360.

- · Expanded the Company's offerings for tablets and smartphones with the releases of NBA 2K16, My NBA 2K16 and NHL SuperCard for tablets and smartphones.
- · Announced that *Battleborn*<sup>™</sup>, which is currently in development for PlayStation 4, Xbox One and PC by the creators of *Borderlands* at Gearbox Software, is planned for release on May 3, 2016.
- · Announced that *XCOM*® 2, which is the sequel to the Game of the Year award-winning strategy title *XCOM*: *Enemy Unknown* and is currently in development at Firaxis Games, is planned for release on February 5, 2016 for PC. *XCOM* 2 has received outstanding early review scores, with Game Informer Magazine, GameSpot and IGN each scoring the title in the 9-out-of-10 range. According to IGN, "*XCOM* 2 is an amazing game," while Game Informer Magazine called it "one of the deepest and most rewarding strategy games on the market."
- · Announced that *Mafia*® *III*, the next installment in 2K's successful organized crime series, is currently in development for Xbox One, PlayStation 4 and PC at Hangar 13, 2K's new development studio. *Mafia III* is planned for release during calendar 2016 (fiscal year 2017).

#### **Financial Outlook for Fiscal 2016**

Take-Two is increasing its financial outlook for fiscal year 2016 to reflect its better-than-expected fiscal third quarter results and strong forecast for the balance of the fiscal year. In addition, the Company is providing its initial financial outlook for the fiscal fourth quarter ending March 31, 2016 as follows:

	Fourth Quarter Ending 3/31/2016	Fiscal Year Ending 3/31/2016
Non-GAAP net revenue Non-GAAP net income per diluted share (1)	\$260 to \$310 Million \$0.15 to \$0.25	\$1.48 to \$1.53 Billion \$1.65 to \$1.75
GAAP to Non-GAAP Reconciling Items (2):	ψ0.15 το ψ0.25	ψ1.05 to ψ1.75
Net effect from deferral in net revenues and related cost of goods sold	\$(0.67)	\$0.20
Stock-based compensation expense (3)	\$0.13	\$0.50
Business reorganization	\$0.00	\$0.51
Non-cash amortization of discount on convertible notes	\$0.04	\$0.17
Non-cash tax expense	\$0.00	\$0.00
Gain on long-term investment, net	\$(0.02)	\$(0.02)

(1) For the fiscal fourth quarter and fiscal year ending March 31, 2016, our Non-GAAP net income per diluted share outlook is calculated using the "if-converted" method as a result of the issuances of our 1.75% Convertible Notes in November 2011 and 1.00% Convertible Notes in June 2013, and Non-GAAP diluted net income for the fourth quarter and fiscal year is adjusted by adding-back \$1.4 million and \$5.5 million, respectively, related to coupon interest and debt issuance costs, net of tax. Shares used to calculate our Non-GAAP net income per diluted share outlook are as follows:

Weighted average basic shares	83.5 Million	83.5 Million
Add: Weighted average participating shares	4.0 Million	4.0 Million
Add: Potential Dilution from convertible notes	26.5 Million	26.5 Million
Total weighted average diluted shares	114.0 Million	114.0 Million

(3) The Company's stock-based compensation expense for the periods above includes the cost of approximately 1.1 million restricted stock units previously granted to ZelnickMedia that are subject to variable accounting. Actual expense to be recorded in connection with these shares is dependent upon several factors, including future changes in Take-Two's stock price.

Key assumptions and dependencies underlying the Company's financial outlook include: the timely delivery of the titles included in this financial outlook; continued consumer acceptance of the Xbox One and PlayStation 4; the ability to develop and publish products that capture market share for these new-generation systems while continuing to leverage opportunities on the Xbox 360, PlayStation 3 and PC; and stable foreign exchange rates. See also "Cautionary Note Regarding Forward Looking Statements" below.

#### **Product Releases**

The following titles were released since October 1, 2015:

Label	Title	Platforms	Release Date
2K	My NBA2K16	iOS and Android	October 1, 2015
2K	NHL SuperCard	iOS and Android	October 8, 2015
2K	Sid Meier's Civilization Beyond Earth — Rising Tide (expansion pack)	PC	October 9, 2015
2K	NBA 2K16	iOS and Android	October 15, 2015
2K	WWE 2K16	Xbox 360, Xbox One, PS3, PS4	October 27, 2015*
2K	WWE 2K16: Accelerator (DLC)	Xbox 360, Xbox One, PS3, PS4	October 27, 2015
2K	WWE 2K16: MyPlayer Kickstart (DLC)	Xbox One, PS4	October 27, 2015
2K	Evolve Ultimate Edition	Xbox One, PS4	November 3, 2015
2K	Borderlands Triple Pack	Xbox 360, PS3	November 17, 2015
2K	WWE 2K16: New Moves Pack (DLC)	Xbox 360, Xbox One, PS3, PS4	November 24, 2015
Rockstar Games	Grand Theft Auto: Liberty City Stories	iOS	December 17, 2015
2K	WWE 2K16: Legends Pack (DLC)	Xbox 360, Xbox One, PS3, PS4	December 22, 2015
2K	WWE 2K16: Future Stars Pack (DLC)	Xbox 360, Xbox One, PS3, PS4	January 26, 2016

<sup>\*</sup>North American release date; international release date followed three days after.

Take-Two's lineup of future titles announced to date includes:

Label	Title	Platforms	Release Date
2K	XCOM 2	PC, Mac, Linux	February 5, 2016
2K	WWE 2K16: 2015 Hall of Fame Showcase (DLC)	Xbox 360, Xbox One, PS3, PS4	February 23, 2016
Rockstar Games	Grand Theft Auto: Liberty City Stories	Android	February 2016
2K	Civilization Revolution 2 Plus	PlayStation Vita	Fiscal 4Q 2016
2K	Battleborn	Xbox One, PS4, PC	May 3, 2016
2K	Mafia III	Xbox One, PS4, PC	Fiscal Year 2017

### **Conference Call**

Take-Two will host a conference call today at 4:30 p.m. Eastern Time to review these results and discuss other topics. The call can be accessed by dialing (877) 407-0984 or (201) 689-8577. A live listen-only webcast of the call will be available by visiting http://ir.take2games.com and a replay will be available following the call at the same location.

### **Non-GAAP Financial Measures**

In addition to reporting financial results in accordance with U.S. generally accepted accounting principles (GAAP), the Company uses Non-GAAP measures of financial performance. The Company believes that these Non-GAAP financial measures, when taken into consideration with the corresponding GAAP financial measures, are important in gaining an understanding of the Company's ongoing business. These Non-GAAP financial measures also provide for comparative results from period to period. Therefore, the Company believes it is appropriate to exclude the following Non-GAAP items, net of applicable taxes, as discussed below:

· Net effect from deferral in net revenues and related cost of goods sold - the Company defers revenue and related costs from the sale of certain titles that have undelivered elements upon the sale of the game and recognizes that revenue upon the delivery of the undelivered elements. The Company also defers revenue and related costs for certain sales generated from certain titles for which we have or expect to provide certain additional add-on content. These amounts are deferred over the estimated remaining life of the game to which they pertain. As there is no impact to the Company's operating cash flow, management excludes the impact of deferred net revenue and related costs from its Non-GAAP financial measures when evaluating the Company's operating performance, when planning, forecasting and analyzing future periods, and when assessing the performance of its management team. In addition, we believe that these Non-GAAP financial measures provide a more timely indication of trends in our business, provide

- comparability with the way our business is measured by analysts, and provide consistency with industry data sources.
- Stock-based compensation the Company does not consider stock-based compensation charges when evaluating business performance and management does not contemplate stock-based compensation expense in its short- and long-term operating plans. As a result, the Company has excluded such expenses from its Non-GAAP financial measures.
- Business reorganization although the Company has incurred business reorganization expenses in the past, each charge relates to a discrete event based on a unique set of business objectives. Management does not believe these charges reflect the Company's primary business, ongoing operating results or future outlook. As such, the Company believes it is appropriate to exclude these expenses and related charges from its Non-GAAP financial measures.
- · *Non-cash amortization of discount on convertible notes* the Company records non-cash amortization of discount on convertible notes as interest expense in addition to the interest expense already recorded for coupon payments. The Company excludes the non-cash portion of the interest expense from its Non-GAAP financial measures because these amounts are unrelated to its ongoing business operations.
- · Non-cash tax expense for the impact of deferred tax liabilities associated with tax deductible amortization of goodwill due to the nature of the adjustment as well as the expectation that it will not have any cash impact in the foreseeable future, the Company believes it is appropriate to exclude this expense from its Non-GAAP financial measures.
- · *Gain on long-term investment, net* from time to time, the Company makes strategic investments. The Company excludes the impact of any gains and losses on such investments from its Non-GAAP financial measures.

These Non-GAAP financial measures are not intended to be considered in isolation from, as a substitute for, or superior to, GAAP results. These Non-GAAP financial measures may be different from similarly titled measures used by other companies. In the future, Take-Two may also consider whether other items should also be excluded in calculating the Non-GAAP financial measures used by the Company. Management believes that the presentation of these Non-GAAP financial measures provides investors with additional useful information to measure Take-Two's financial and operating performance. In particular, the measures facilitate comparison of operating performance between periods and help investors to better understand the operating results of Take-Two by excluding certain items that may not be indicative of the Company's core business, operating results or future outlook. Internally, management may use these Non-GAAP financial measures in assessing the company's operating results and in planning and forecasting. In addition to the Non-GAAP financial measures provided in this press release, see the Company's website for additional information regarding our non-GAAP results.

#### **Final Results**

The financial results discussed herein are presented on a preliminary basis; final data will be included in Take-Two's Quarterly Report on Form 10-Q for the period ended December 31, 2015.

#### **About Take-Two Interactive Software**

Headquartered in New York City, Take-Two Interactive Software, Inc. is a leading developer, publisher and marketer of interactive entertainment for consumers around the globe. The Company develops and publishes products through its two wholly-owned labels Rockstar Games and 2K. Our products are designed for console systems and personal computers, including smartphones and tablets, and are delivered through physical retail, digital download, online platforms and cloud streaming services. The Company's common stock is publicly traded on NASDAQ under the symbol TTWO. For more corporate and product information please visit our website at http://www.take2games.com.

All trademarks and copyrights contained herein are the property of their respective holders.

### **Cautionary Note Regarding Forward-Looking Statements**

The statements contained herein which are not historical facts are considered forward-looking statements under federal securities laws and may be identified by words such as "anticipates," "believes," "estimates," "expects," "intends," "plans," "potential," "predicts," "projects," "seeks," "will," or words of similar meaning and include, but are not limited to, statements regarding the outlook for the Company's future business and financial performance. Such forward-looking statements are based on the current beliefs of our management as well as assumptions made by and information currently available to them, which are subject to inherent uncertainties, risks and changes in circumstances that are difficult to predict.

Actual outcomes and results may vary materially from these forward-looking statements based on a variety of risks and uncertainties including: our dependence on key management and product development personnel, our dependence on our *Grand Theft Auto* products and our ability to develop other hit titles, the timely release and significant market acceptance of our games, the ability to maintain acceptable pricing levels on our games, our ability to raise capital if needed and risks associated with international operations. Other important factors and information are contained in the Company's Annual Report on Form 10-K for the fiscal year ended March 31, 2015, including the risks summarized in the section entitled "Risk Factors," the Company's Quarterly Report on Form 10-Q for the fiscal quarter ended September 30, 2015, and the Company's other periodic filings with the SEC, which can be accessed at www.take2games.com. All forward-looking statements are qualified by these cautionary statements and apply only as of the date they are made. The Company undertakes no obligation to update any forward-looking statement, whether as a result of new information, future events or otherwise.

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## TAKE-TWO INTERACTIVE SOFTWARE, INC. and SUBSIDIARIES CONSOLIDATED STATEMENTS OF OPERATIONS (Unaudited) (in thousands, except per share amounts)

T	hree months end	ded Dec	cember 31,	Nine months end	led Dece	ember 31,	
	2015		2014	 2015		2014	
\$	414,221	\$	531,147	\$ 1,036,492	\$	782,849	

Cost of goods sold:							
Internal royalties		95,311	14,099	)	256,058		34,810
Software development costs and royalties		61,653	108,214		152,160		144,863
Product costs		74,934	102,068		153,652		139,421
Licenses		25,963	53,632		42,546		65,091
Total cost of goods sold		257,861	278,013		604,416		384,185
		237,001	27 0,010		00 1, 120		30 1,103
Gross profit		156,360	253,134	1	432,076		398,664
Gross prom		150,500	200,10	•	152,070		550,001
Selling and marketing		59,846	96,892	2	160,289		182,874
General and administrative		49,061	53,564		148,057		136,891
Research and development		27,944	31,221		86,499		79,886
Business reorganization		71,172			71,172		_
Depreciation and amortization		7,534	5,845	,	21,462		15,123
Total operating expenses		215,557	187,522		487,479	_	414,774
(Loss) income from operations		(59,197)	65,612		(55,403)		(16,110)
Interest and other, net		(8,018)	(9,458		(23,948)		(24,689)
(Loss) gain on long-term investments, net		_	(1,500		_		17,476
(Loss) income from operations before income taxes		(67,215)	54,654		(79,351)		(23,323)
Provision for (benefit from) for income taxes		(24,802)	14,561		(24,650)		13,356
Net (loss) income	\$	(42,413)	\$ 40,093		(54,701)	\$	(36,679)
	<u> </u>	(12,113)	10,000	<u> </u>	(3.3.01)		(20,075)
(Loss) earnings per share:							
Basic (loss) earnings per share	\$	(0.51)	\$ 0.46	\$	(0.66)	\$	(0.46)
Dusic (1000) curimigo per situic	<u> </u>	(0.31)	0.10		(0.00)	<u> </u>	(0.10)
Diluted (loss) earnings per share	\$	(0.51)	\$ 0.42	,	(0.66)	\$	(0.46)
Diluted (1055) earnings per snare	Ф	(0.51)	J 0.42		(0.00)	Φ	(0.40)
Weighted average shares outstanding:							
Basic		83,426	87,483	1	83,338		80,128
Diluted		83,426	113,938		83,338		80,128
Diluteu		05,420	110,000	_	05,550	_	00,120
Computation of Basic EPS:							
Net (loss) income	\$	(42,413)	\$ 40,093	\$	(54,701)	\$	(36,679)
Less: net income allocated to participating securities	Þ	(42,413)	(3,127		(34,701)	Ф	(30,079)
Net (loss) income for basic EPS calculation	\$	(42,413)	\$ 36,966		(54,701)	\$	(36,679)
ivet (1055) income for basic El 5 calculation	Ф	(42,413)	\$ 50,500	φ <u></u>	(34,701)	Φ	(30,073)
T.7 1 1 . 1		00.400	07.405		00.000		00.400
Weighted average shares outstanding - basic		83,426	87,483		83,338		80,128
Less: weighted average participating shares outstanding Weighted average common shares outstanding - basic		02.426	(6,824		02.220		00.120
weighted average common shares outstanding - basic		83,426	80,659	\$	83,338		80,128
D I TDG	ф	(0.74)	Φ 0.46		(0.00)	ф	(0.46)
Basic EPS	\$	(0.51)	\$ 0.46	\$ <u>\$</u>	(0.66)	\$	(0.46)
Computation of Diluted EPS:	_	,				_	
Net (loss) income	\$	(42,413)	\$ 40,093		(54,701)	\$	(36,679)
Less: net income allocated to participating securities		_	(2,401		_		_
Add: interest expense, net of tax, on Convertible Notes	*		7,199				— (D.C. C.T.C.)
Net (loss) income for diluted EPS calculation	\$	(42,413)	\$ 44,891	\$	(54,701)	\$	(36,679)
Weighted average common shares outstanding - basic		83,426	80,659		83,338		80,128
Add: dilutive effect of common stock equivalents			26,455				<u> </u>
Total weighted average shares outstanding - diluted		83,426	107,114		83,338		80,128
Diluted EPS	\$	(0.51)	\$ 0.42	\$	(0.66)	\$	(0.46)
	_						

## TAKE-TWO INTERACTIVE SOFTWARE, INC. and SUBSIDIARIES CONSOLIDATED BALANCE SHEETS (in thousands, except per share amounts)

	 December 31, 2015 (Unaudited)	 March 31, 2015
ASSETS	` ′	
Current assets:		
Cash and cash equivalents	\$ 835,241	\$ 911,120
Short-term investments	379,440	186,929
Restricted cash	204,089	169,678
Accounts receivable, net of allowances of \$70,995 and \$70,471 at December 31, 2015 and March 31, 2015,		
respectively	263,690	217,860
Inventory	20,207	20,051
Software development costs and licenses	214,540	163,385
Deferred cost of goods sold	128,972	56,779

LIABILITIES AND STOCKHOLDERS' EQUITY  Current liabilities:	1,779,859  69,792 124,329 19,869 217,288 4,769 12,167 \$ 2,228,073
Software development costs and licenses, net of current portion 167,382 Deferred cost of goods sold, net of current portion 1,742 Goodwill 216,777 Other intangibles, net 4,609 Other assets 11,530 Total assets \$2,585,009  LIABILITIES AND STOCKHOLDERS' EQUITY  Current liabilities: Accounts payable \$59,603 Accrued expenses and other current liabilities 603,613 Deferred revenue 791,758	124,329 19,869 217,288 4,769 12,167 \$ 2,228,073
Software development costs and licenses, net of current portion 167,382 Deferred cost of goods sold, net of current portion 1,742 Goodwill 216,777 Other intangibles, net 4,609 Other assets 11,530 Total assets \$2,585,009  LIABILITIES AND STOCKHOLDERS' EQUITY  Current liabilities: Accounts payable \$59,603 Accrued expenses and other current liabilities 603,613 Deferred revenue 791,758	124,329 19,869 217,288 4,769 12,167 \$ 2,228,073
Deferred cost of goods sold, net of current portion 1,742 Goodwill 216,777 Other intangibles, net 4,609 Other assets 11,530 Total assets \$2,585,009  LIABILITIES AND STOCKHOLDERS' EQUITY  Current liabilities: Accounts payable \$59,603 Accrued expenses and other current liabilities 603,613 Deferred revenue 791,758	19,869 217,288 4,769 12,167 \$ 2,228,073 \$ 38,789
Goodwill         216,777           Other intangibles, net         4,609           Other assets         11,530           Total assets         \$ 2,585,009           LIABILITIES AND STOCKHOLDERS' EQUITY           Current liabilities:           Accounts payable         \$ 59,603           Accrued expenses and other current liabilities         603,613           Deferred revenue         791,758	217,288 4,769 12,167 \$ 2,228,073 \$ 38,789
Other intangibles, net Other assets Other assets 11,530 Total assets  LIABILITIES AND STOCKHOLDERS' EQUITY  Current liabilities: Accounts payable Accrued expenses and other current liabilities Deferred revenue  4,609 5,2,585,009  \$ 2,585,009	\$ 2,228,073 \$ 38,789
Other assets 11,530 Total assets \$2,585,009  LIABILITIES AND STOCKHOLDERS' EQUITY  Current liabilities: Accounts payable \$59,603 Accrued expenses and other current liabilities 603,613 Deferred revenue 791,758	12,167 \$ 2,228,073 \$ 38,789
Total assets \$ 2,585,009  LIABILITIES AND STOCKHOLDERS' EQUITY  Current liabilities: Accounts payable \$ 59,603 Accrued expenses and other current liabilities 603,613 Deferred revenue 791,758	\$ 2,228,073 \$ 38,789
LIABILITIES AND STOCKHOLDERS' EQUITY  Current liabilities:  Accounts payable Accrued expenses and other current liabilities Deferred revenue  LIABILITIES AND STOCKHOLDERS' EQUITY  \$ 59,603  603,613  791,758	\$ 38,789
Current liabilities:Accounts payable\$ 59,603Accrued expenses and other current liabilities603,613Deferred revenue791,758	
Current liabilities:59,603Accounts payable\$ 59,603Accrued expenses and other current liabilities603,613Deferred revenue791,758	
Accounts payable \$ 59,603 Accrued expenses and other current liabilities 603,613 Deferred revenue 791,758	
Accrued expenses and other current liabilities 603,613 Deferred revenue 791,758	
Deferred revenue 791,758	444 500
	444,738
Total current liabilities	482,733
1,434,974	966,260
Long-term debt 491,576	473,030
Non-current deferred revenue 39,885	164,618
Other long-term liabilities 71,600	61,077
Total liabilities 2,058,035	1,664,985
Commitments and contingencies	
Stockholders' equity:	
Preferred stock, \$.01 par value, 5,000 shares authorized —	_
Common stock, \$.01 par value, 200,000 shares authorized; 104,373 and 104,594 shares issued and 87,181	
and 88,356 outstanding at December 31, 2015 and March 31, 2015, respectively 1,044	1,046
Additional paid-in capital 1,077,449	1,028,197
Treasury stock, at cost; 17,192 and 16,238 common shares at December 31, 2015 and March 31, 2015,	
respectively (303,388)	(276,836)
Accumulated deficit (213,396)	(158,695)
Accumulated other comprehensive loss (34,735)	(30,624)
Total stockholders' equity 526,974	563,088
Total liabilities and stockholders' equity \$ 2,585,009	\$ 2,228,073

## TAKE-TWO INTERACTIVE SOFTWARE, INC. and SUBSIDIARIES CONSOLIDATED STATEMENTS OF CASH FLOWS (Unaudited) (in thousands)

		Nine months ended December 31,		
		2015		2014
Operating activities:				
Net loss	\$	(54,701)	\$	(36,679)
	Ψ	(3.5,701)	Ť	(33,073)
Adjustments to reconcile net loss to net cash provided by operating activities:				
Amortization and impairment of software development costs and licenses		83,056		89,768
Depreciation and amortization		21,462		15,123
Amortization and impairment of intellectual property		160		320
Stock-based compensation		54,144		52,474
Deferred income taxes		_		641
Amortization of discount on Convertible Notes		17,454		16,389
Amortization of debt issuance costs		1,181		1,260
Gain on long-term investments, net		_		(17,476
Other, net		2,573		2,262
Changes in assets and liabilities:				
Restricted cash		(34,411)		162,538
Accounts receivable		(46,227)		(382,566
Inventory		(374)		5,163
Software development costs and licenses		(170,074)		(155,454)
Prepaid expenses, other current and other non-current assets		(6,514)		(52,092)
Deferred revenue		184,955		456,623
Deferred cost of goods sold		(54,418)		(63,203
Accounts payable, accrued expenses and other liabilities		190,557		(34,565)
Net cash provided by operating activities		188,823		60,526
Investing activities:				
Change in bank time deposits		(189,564)		
Purchase of fixed assets		(28,579)		(36,579)
ruciase of fixed assets		(20,373)		(30,373)

Sale and maturities of available-for-sale securities

Purchase of available-for-sale securities

19,014

(25,768)

(79,677)

Cook received from the cale of long term investment		21,976
Cash received from the sale of long-term investment		,
Purchase of long-term investment	_	(5,000)
Net cash used in investing activities	(224,897)	(99,280)
Financing activities:		
Excess tax benefit from stock-based compensation	1,509	10,352
Tax payment related to net share settlements on restricted stock awards	(14,506)	_
Repurchase of common stock	(26,552)	_
Net cash provided by (used in) financing activities	(39,549)	10,352
Effects of foreign exchange rates on cash and cash equivalents	(256)	(9,546)
Net decrease in cash and cash equivalents	(75,879)	(37,948)
Cash and cash equivalents, beginning of year	911,120	935,400
Cash and cash equivalents, end of period	\$ 835,241	\$ 897,452

## TAKE-TWO INTERACTIVE SOFTWARE, INC. and SUBSIDIARIES RECONCILIATION OF GAAP TO Non-GAAP MEASURES (Unaudited) (in thousands, except per share amounts)

(in thousands, except per share amounts)

		Three months end	led Dece			Nine months ende				
W . D		2015		2014		2015		2014		
Net Revenues								<b>-</b> 00 0 10		
GAAP Net Revenues	\$	414,221	\$	531,147	\$	1,036,492	\$	782,849		
Net effect from deferral in net revenues		72,570		422,829		181,622		458,180		
Non-GAAP Net Revenues	\$	486,791	\$	953,976		1,218,114	\$	1,241,029		
Digital Online Revenues (included in Net Revenues above)										
GAAP Digital Online Revenues	\$	146,449	\$	149,840	\$	502,860	\$	310,687		
Net effect from deferral in digital online revenues	Ψ	67,170	Ψ	67,404	Ψ	105,734	Ψ	102,755		
Non-GAAP Digital Online Revenues	\$	213,619	\$	217,244	\$	608,594	\$	413,442		
Gross Profit		4=0.000				400.0=0		200.554		
GAAP Gross Profit	\$	156,360	\$	253,134	\$	432,076	\$	398,664		
Net effect from deferral in net revenues and related cost of										
goods sold		57,684		174,390		117,574		193,539		
Stock-based compensation		4,131		8,323		12,935		11,062		
Non-GAAP Gross Profit		218,175	\$	435,847	\$	562,585	\$	603,265		
(Loss) income from Operations										
GAAP (Loss) Income from Operations	\$	(59,197)	\$	65,612	\$	(55,403)	\$	(16,110		
Net effect from deferral in net revenues and related cost of	<u> </u>	(33,237)	Ψ	05,012	Ψ	(55,105)	Ψ	(10,110		
goods sold		57,684		174,390		117,574		193,539		
Stock-based compensation		18,738		28,628		54,144		52,474		
Impact of business reorganization		71,172				72,400		195		
Non-GAAP Income from Operations	\$	88,397	\$	268,630	\$	188,715	\$	230.098		
The state of the s			<u> </u>		<u> </u>		<u> </u>			
Net Income (Loss)										
GAAP Net Income (Loss)	\$	(42,413)	\$	40,093	\$	(54,701)	\$	(36,679		
Net effect from deferral in net revenues and related cost of										
goods sold		53,993		158,030		101,899		172,195		
Stock-based compensation		12,388		7,015		34,952		24,756		
Loss (gain) on long-term investments, net		_		941		_		(9,999		
Impact of business reorganization		71,627		_		72,400		156		
Non-cash amortization of discount on Convertible Notes		3,719		5,062		10,982		13,127		
Non-cash tax expense		361		459		1,051		1,404		
Non-GAAP Net Income	\$	99,675	\$	211,600	\$	166,583	\$	164,960		
Diluted (Loss) Earnings Per Share										
GAAP (loss) earnings per share	\$	(0.51)	\$	0.42	\$	(0.66)	\$	(0.46		
Non-GAAP earnings per share	\$	0.89	\$	1.87	\$	1.50	\$	1.50		
Tion Gilli camings per smare	<b>.</b>	0,00	Ψ	1107	Ψ	1,00	Ť	1.50		
Number of diluted shares used in computation										
GAAP		83,426		113,938		83,338		80,128		
Non-GAAP		113,290		113,938		113,952		113,922		
Computation of Diluted GAAP EPS:										
Net (loss) income	\$	(42,413)	\$	40,093	\$	(54,701)	\$	(36,679		
Less: net income allocated to participating securities	4	( · <b>-</b> , · <b>-</b>	4	(2,401)	4	(3 i,7 v1)	4	(50,075		
Add: interest expense, net of tax, on Convertible Notes		_		7,199		_		_		
Net (loss) income for diluted EPS calculation	\$	(42,413)	\$	44,891	\$	(54,701)	\$	(36,679		
THE (1035) INCOME FOR UNIQUED EPS CARCUIATION	Ψ	(72,413)	Ψ	+4,031	Ψ	(34,701)	Ψ	(30,073		

Weighted average shares outstanding - basic	83,426		87,483		83,338		80,128
Add: dilutive effect of common stock equivalents	_		26,455		_		_
Total weighted average shares outstanding - diluted	83,426		113,938		83,338		80,128
Less: weighted average participating shares outstanding	_		(6,824)		_		_
Weighted average common shares outstanding - diluted	83,426		107,114		83,338	-	80,128
Diluted (loss) earnings per share	\$ (0.51)	\$	0.42	\$	(0.66)	\$	(0.46)
· / • • •							
Computation of Diluted Non-GAAP EPS:							
Non-GAAP net income	\$ 99,675	\$	211,600	\$	166,583	\$	164,960
Less: net income allocated to participating securities	(2,999)		(12,673)		(6,080)		(10,627)
Add: interest expense, net of tax, on Convertible Notes	1,367		1,686		4,109		5,069
Net income for diluted earnings per share calculation	\$ 98,043	\$	200,613	\$	164,612	\$	159,402
5 1		-	·	-	<u> </u>	-	
Weighted average shares outstanding - basic	86,835		87,483		87,497		87,467
Add: dilutive effect of common stock equivalents	26,455		26,455		26,455		26,455
Total weighted average shares outstanding - diluted	113,290		113,938		113,952		113,922
Less: weighted average participating shares outstanding	(3,409)		(6,824)		(4,159)		(7,339)
Weighted average common shares outstanding - diluted	109,881		107,114		109,793		106,583
	 		<u> </u>			_	,
Diluted earnings per share	\$ 0.89	\$	1.87	\$	1.50	\$	1.50

## TAKE-TWO INTERACTIVE SOFTWARE, INC. and SUBSIDIARIES Net Revenue by Geographic Region, Distribution Channel, and Platform Mix (in thousands)

**GAAP Net Revenues by Platform Mix** 

**Change in Deferred Net Revenues** 

Console PC and other

Total GAAP net revenues

	Three Months Ended December 31, 2015				Three Months Ended December 31, 2014		
		Amount	% of Total	Amount	% of Total		
GAAP Net Revenues by Geographic Region							
United States	\$	218,386	53%	\$ 334,257	63%		
International	•	195,835	47%	196,890	379		
Total GAAP net revenues		414,221	100%	531,147	1009		
Change in Deferred Net Revenues							
United States	\$	63,314		\$ 188,238			
International	Ψ	9,256		234,591			
Total changes in deferred net revenues		72,570		422,829			
Non-GAAP Net Revenues by Geographic Region							
United States	\$	281,700	58%	\$ 522,495	55%		
International	Ψ	205,091	42%	431,481	45%		
Total non-GAAP net revenues	\$	486,791	100%		100		
	Three Months Ended December			Three Month	Three Months Ended		
		31, 201 Amount	15 % of Total	December 3 Amount	1, 2014 % of Total		
GAAP Net Revenues by Distribution Channel							
Physical retail and other	\$	267,772	65%	\$ 381,307	729		
Digital online	Ψ	146,449	35%	149,840	289		
Total GAAP net revenues	<u></u>	414,221	100%	531,147	1009		
Change in Deferred Net Revenues	ф	F 400		n 255 425			
Physical retail and other	\$	5,400		\$ 355,425			
Digital online	<u> </u>	67,170		67,404			
Total changes in deferred net revenues		72,570		422,829			
Non-GAAP Net Revenues by Distribution Channel							
Physical retail and other	\$	273,172	56%	\$ 736,732	779		
Digital online		213,619	44%	217,244	239		
Total non-GAAP net revenues	\$	486,791	100%	\$ 953,976	100		
	Three Months Ended December 31, 2015			Three Month	Three Months Ended December 31, 2014		
		21 201	15	Docombou 2	1 2014		

\$

355,235

58,986

414,221

86% \$

14%

100%

443,093

88,054

531,147

83%

17%

100%

Console	\$ 64,623		\$ 419,303	
PC and other	7,947		3,526	
Total changes in deferred net revenues	 72,570		422,829	
Non-GAAP Net Revenues by Platform Mix				
Console	\$ 419,858	86%	\$ 862,396	90%
PC and other	66,933	14%	91,580	10%
Total non-GAAP net revenues	\$ 486,791	100%	\$ 953,976	100%

# TAKE-TWO INTERACTIVE SOFTWARE, INC. and SUBSIDIARIES Net Revenue by Geographic Region, Distribution Channel, and Platform Mix (in thousands)

	Nine Months Ended December 31, 2015			Nine Months Ended December 31, 2014			
		Amount	% of Total		Amount	% of Total	
GAAP Net Revenues by Geographic Region							
United States	\$	546,926	53%	\$	458,423	59%	
International	Ψ	489,566	47%	Ψ	324,426	41%	
Total GAAP net revenues		1,036,492	100%		782,849	100%	
Total GAAL liet revenues	_	1,030,492	70		702,049	1007	
Change in Deferred Net Revenues							
United States	\$	101,929		\$	207,408		
International		79,693			250,772		
Total changes in deferred net revenues		181,622			458,180		
Non-GAAP Net Revenues by Geographic Region							
United States	\$	648,855	53%	\$	665,831	54%	
International		569,259	47%		575,198	46%	
Total non-GAAP net revenues	\$	1,218,114	100%	\$	1,241,029	100%	
	Nine Months Ended				Nine Months Ended		
		December :			December 3		
	_	Amount	% of Total		Amount	% of Total	
GAAP Net Revenues by Distribution Channel							
Physical retail and other	\$	533,632	51%	\$	472,162	60%	
Digital online	J.	502,860	49%	Ψ	310,687	40%	
Total GAAP net revenues		1,036,492	100%	_	782,849	100%	
Total GAAL liet revenues	_	1,030,492	100 70		702,049	1007	
Change in Deferred Net Revenues							
Physical retail and other	\$	75,888		\$	355,425		
Digital online		105,734			102,755		
Total changes in deferred net revenues		181,622			458,180		
Non-GAAP Net Revenues by Distribution Channel							
Physical retail and other	\$	609,520	50%	\$	827,587	67%	
Digital online	_	608,594	50%		413,442	33%	
Total non-GAAP net revenues	\$	1,218,114	100%	\$	1,241,029	100%	
	Nine Months Ended December 31, 2015				Nine Months Ended December 31, 2014		
GAAP Net Revenues by Platform Mix		Amount	% of Total	_	Amount	% of Total	
Console	\$	878,838	85%	\$	620,547	79%	
PC and other	<b>4</b>	157,654	15%	Ψ	162,302	21%	
Total GAAP net revenues		1,036,492	100%		782,849	100%	
Change in Defermed Net Devenues	\$	40.040		ф	450 600		
Change in Deferred Net Revenues	•	42,940		\$	450,623		
Console	Ψ	120 (02			7,557		
Console PC and other	<u> </u>	138,682 181,622		_			
Console PC and other Total changes in deferred net revenues	Ψ 	138,682 181,622			458,180		
Console PC and other Total changes in deferred net revenues Non-GAAP Net Revenues by Platform Mix		181,622	<b>-</b> 02.	¢.	458,180		
Console PC and other Total changes in deferred net revenues  Non-GAAP Net Revenues by Platform Mix Console	\$	181,622 921,778	76%	\$	458,180 1,071,170		
Console PC and other Total changes in deferred net revenues Non-GAAP Net Revenues by Platform Mix		181,622	76% 24% 100%	\$	458,180	86% 14% 100%	