# Take-Two Interactive Software, Inc. Reports Fourth Quarter and Fiscal 2007 Financial Results 

December 18, 2007 4:03 PM ET

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Fourth Quarter Bottom Line Exceeds Guidance; Net Loss Declines on
    Revenue Growth and Reduced Expenses
Company Reiterates Fiscal Year 2008 Guidance and Provides First
    Quarter Guidance
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NEW YORK--(BUSINESS WIRE)--Dec. 18, 2007--Take-Two Interactive Software, Inc. (NASDAQ:TTWO) today announced financial results for its fourth quarter and fiscal year ended October 31, 2007.

Net revenue for the fourth quarter was $\$ 292.6$ million, compared to $\$ 266.6$ million for the same period of fiscal 2006. Fourth quarter sales were led by BioShock, NBA 2K8 and Carnival Games, all of which were new titles released this quarter, as well as Grand Theft Auto catalog titles. Distribution revenue rose year over year, as next generation hardware sales were fueled by the strength of new front-line software titles, along with robust demand for Wii products.

Net loss for the fourth quarter was $\$ 7.1$ million or $\$ 0.10$ per share, compared to a net loss of $\$ 14.0$ million or $\$ 0.20$ per share in the fourth quarter of fiscal 2006.

The fourth quarter 2007 results include $\$ 4.8$ million in stock-based compensation expenses ( $\$ 0.06$ per share); $\$ 4.5$ million in business reorganization costs ( $\$ 0.06$ per share), including a $\$ 3.1$ million loss related to the sale of Joytech ( $\$ 0.04$ per share); and $\$ 1.5$ million in expenses related to unusual legal matters ( $\$ 0.02$ per share). Results for the fourth quarter of 2006 included $\$ 6.8$ million in stock-based compensation expenses ( $\$ 0.08$ per share); $\$ 5.5$ million in expenses related to unusual legal matters ( $\$ 0.06$ per share); and $\$ 2.3$ million in expenses primarily related to studio closures ( $\$ 0.03$ per share).

Non-GAAP net income was $\$ 3.4$ million or $\$ 0.05$ per share in the fourth quarter of 2007, compared to a net loss of $\$ 1.8$ million or $\$ 0.03$ per share in the fourth quarter of 2006. (Please refer to Non-GAAP Financial Measures and reconciliation tables included later in this release for additional information and details on Non-GAAP items.)

## Business Highlights

Among the significant recent business developments, Take-Two noted the following:

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-- 2K Games' wholly owned and internally developed BioShock for
    Xbox 360 and Games for Windows(R) has shipped over 2 million
    units worldwide since its launch in late August. This
    critically acclaimed title has received numerous accolades,
    including Game of the Year from the British Academy of Film
    and Television Arts (BAFTA), and from the Associated Press.
    Additionally, the title won Game of the Year, Best Xbox 360
    Game and Best Original Score at the 2007 Spike TV Video Game
    Awards on December 9th.
-- Carnival Games, a wholly owned and internally developed title
    for Nintendo's Wii(TM), has shipped over 500,000 units since
    its debut in late August. 2K Play will be bringing this
    popular title to Nintendo DS(TM) in fiscal 2008.
-- The Company closed on an expanded $140 million senior secured
    revolving credit facility.
-- 2K announced the formation of 2K Marin, a new development
    studio in Novato, California, which will develop original
    intellectual property, as well as co-develop products with
    other 2K studios around the world.
-- Gary Dale was named Executive Vice President of Take-Two,
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responsible for business development and optimizing sales and
distribution activities. He had previously served as Chief
Operating Officer of Rockstar Games.
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Strauss Zelnick, Chairman of Take-Two, stated, "Fiscal 2007 was a year of progress for Take-Two, capped by better-than-expected bottom line financial performance in the fourth quarter. The Company has benefited from initiatives to streamline operations and improve our cost structure, while continuing to expand our portfolio of powerful video game franchises. As a result of this progress, Take-Two today is sharply focused on its core publishing business and is operating more productively and efficiently, while continuing to foster the extraordinary creative talent of our development teams. We are fully committed to building on this solid foundation to produce great entertainment and to enhance shareholder value."

Ben Feder, Chief Executive Officer of Take-Two, added, "Take-Two enters fiscal 2008 with the strongest, most diverse product lineup in our history - much of it internally developed and owned IP - which positions us well for the continued growth of the interactive entertainment market. We are building on our existing franchises while creating new hits such as the award-winning BioShock and Carnival Games. Our releases for the coming year include six titles that have sold over one million units in earlier versions, ranging from Grand Theft Auto IV, shipping in the second quarter of fiscal 2008, to Midnight Club: Los Angeles, Bully: Scholarship Edition, Sid Meier's Civilization: Revolution, Major League Baseball 2K8 and NBA 2K9. We'll also release several new brands, including Borderlands and Don King Presents: Prizefighter, as well as Nick Jr. titles based on our partnership with Nickelodeon."

## Fiscal Year 2007 Results

Net revenues were $\$ 981.8$ million for the fiscal year ended October 31, 2007, compared to $\$ 1.038$ billion in fiscal 2006. Net loss for fiscal 2007 was $\$ 138.4$ million or $\$ 1.93$ per share, compared to $\$ 184.9$ million or $\$ 2.60$ per share in fiscal 2006.

Fiscal 2007 results include $\$ 17.3$ million in stock-based compensation expenses ( $\$ 0.24$ per share); $\$ 23.6$ million in business reorganization costs ( $\$ 0.32$ per share), which included a $\$ 3.1$ million loss related to the sale of Joytech ( $\$ 0.04$ per share); and $\$ 16.7$ million in expenses related to unusual legal matters ( $\$ 0.23$ per share). Results for fiscal 2006 included $\$ 21.9$ million in stock-based compensation expenses ( $\$ 0.19$ per share); $\$ 32.2$ million in expenses primarily related to studio closures ( $\$ 0.34$ per share); and $\$ 6.9$ million in expenses related to unusual legal matters ( $\$ 0.06$ per share). Fiscal 2006 results also reflected a non-cash charge of $\$ 59.5$ million ( $\$ 0.84$ per share) to record a valuation allowance on deferred tax assets.

Non-GAAP net loss was $\$ 81.0$ million or $\$ 1.13$ per share in fiscal 2007, versus $\$ 84.0$ million or $\$ 1.18$ per share in the comparable period of 2006. (Please refer to Non-GAAP Financial Measures and reconciliation tables included later in this release for additional information and details on Non-GAAP items.)

Financial Guidance
The Company is providing guidance for the first quarter ending January 31, 2008 and reiterating its guidance for the fiscal year ending October 31, 2008 as follows:


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approximately $0.07 and $0.45 per share, respectively, of stock-based
compensation expenses; and approximately $0.02 and $0.05 per share,
respectively, of business reorganization charges and expenses related
to unusual legal matters. The Company's stock-based compensation
expense for the first quarter and fiscal }2008\mathrm{ reflects the cost of
approximately two million stock options that are subject to variable
accounting. Actual expense to be recorded in connection with these
options is dependent upon several factors, including future changes
in the Company's stock price.
(b) 2008 fiscal year EPS estimates reflect tax expense on
international operations only.
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Key assumptions and dependencies underlying the Company's guidance include continued consumer acceptance of the Xbox $360(\mathrm{R})$ video game and entertainment system from Microsoft, PLAYSTATION $(\mathrm{R}) 3$ computer entertainment system and Wii(TM) home video game system from Nintendo; the ability to develop and publish products that capture market share for these next generation systems while continuing to leverage opportunities on legacy platforms; as well as the timely delivery of the titles detailed in this release.

## Product Pipeline

The following titles shipped during the first quarter of 2008:

| Title | Platform |
| :---: | :---: |
| College Hoops 2K8 | Xbox 360, PS3, PS2 |
| Dora the Explorer: Dora Saves the Mermaids (TM) | DS |
| Go, Diego, Go!: Safari Rescue(TM) | DS |
| Deal or No Deal: Secret Vault Games | PC |
| Grand Theft Auto: Vice City Stories (Japan) | PS2, PSP |
| Take-Two's lineup announced to date for includes the following titles: | the remainder of fiscal 2008 |
| Title | Platform |
|  | Xbox 360, PS3, Games for |
| Borderlands (TM) | Windows (R) |
| Bully: Scholarship Edition | Xbox 360, Wii |
| Carnival Games | DS |
| Don King Presents: Prizefighter | Xbox 360, Wii, DS |
| Dora the Explorer: Dora Saves the Mermaids (TM) | PS2 |
| Go, Diego, Go!: Safari Rescue(TM) | Wii, PS2 |
| Grand Theft Auto IV | Xbox 360, PS 3 |
| Grand Theft Auto IV episodic content | Xbox 360 |
| Major League Baseball(R) 2K8 | Multiple platforms |
| Midnight Club: Los Angeles | Xbox 360, PS3 |
| NBA (R) 2K9 | Multiple platforms |
| NHL (R) 2K9 | Multiple platforms |
| Sid Meier's Civilization(R) |  |
| Revolution(TM) | Xbox 360, PS3, DS |
| Top Spin 3 | Xbox 360, PS3, Wii |

## Conference Call

Take-Two will host a conference call today at 4:30 p.m. Eastern Time to review these results and discuss other topics. The call can be accessed by dialing (877) 407-0984 or (201) 689-8577. A live listen-only webcast of the call will be available by visiting http://ir.take2games.com and a replay will be available following the call at the same location.

## Non-GAAP Financial Measures

In addition to reporting financial results in accordance with U.S. generally accepted accounting principles (GAAP), the Company also uses non-GAAP measures of financial performance that exclude certain non-recurring or non-cash items. Non-GAAP gross profit, operating income (loss), net income (loss) and basic and diluted earnings (loss) per share are measures that exclude certain non-recurring or non-cash items and should be considered in addition to results prepared in accordance with GAAP, and are not intended to be considered in isolation from, as a substitute for, or superior to, GAAP results. These non-GAAP financial measures may be different from similarly titled measures used by other companies.

The non-GAAP measures exclude the following items from the Company's statements of operations:

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-- Business reorganization, restructuring and related expenses,
    including losses on sale of subsidiaries
-- Stock-based compensation
-- Professional fees and expenses associated with the Company's
    stock options investigation and certain other unusual
    regulatory and legal matters
-- Non-cash charges related to asset write-offs
-- Severance, relocation and other expenses outside of the
    Company's planned business reorganization initiatives,
    primarily related to certain studio closures in the 2006
    periods
-- Charge recorded to income tax expense for a valuation
    allowance, reflecting the uncertain utilization of deferred
    tax assets
-- Income tax effects of the items listed above
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In addition, the Company may consider whether other significant non-recurring items that arise in the future should also be excluded from the non-GAAP financial measures it uses.

The Company believes that these non-GAAP financial measures, when taken into consideration with the corresponding GAAP financial measures, are important in gaining an understanding of the Company's ongoing business. These non-GAAP financial measures also provide for comparative results from period to period. In addition, the Company believes it is appropriate to exclude certain items as follows:

Business reorganization, restructuring and related expenses
In March 2007, the Company's stockholders elected a new slate of members to Take-Two's Board of Directors, who immediately removed the Company's former President and Chief Executive Officer. Subsequently, the Company's former Chief Financial Officer resigned. As a result of these actions and the implementation of a business reorganization plan, the Company incurred significant costs in the three months and year ended October 31, 2007 to reduce headcount, relocate employees and consolidate sales and operational functions. In addition, certain intellectual property was impaired and written off as a component of cost of good sold in the year ended October 31, 2007, based on a determination made by the newly appointed management team.

In September 2007, the Company sold substantially all of the net assets, primarily inventory and accounts receivable, of its wholly owned Joytech video game accessories subsidiary for approximately $\$ 3.6$ million in cash. The disposition of Joytech did not involve a significant amount of assets or materially impact the comparability of the Company's operating results. The Company recorded a loss of $\$ 3.1$ million related to the sale of Joytech.

The Company expects that additional business reorganization, restructuring and related costs will be recorded in the 2008
fiscal year. Such costs are expected to relate to severance, asset write-offs and associated professional fees. The Company does not engage in reorganization activities on a regular basis and therefore believes it is appropriate to exclude business reorganization expenses from its non-GAAP financial measures.

Stock-based compensation
The Company does not consider stock-based compensation charges when evaluating business performance and management does not contemplate stock-based compensation expense in their short and long-term operating plans. Furthermore, executive and management incentive compensation plans are generally based on measures that exclude the impact of stock-based compensation. The Company places greater emphasis on shareholder dilution than accounting charges when assessing the impact of stock-based equity awards.

Professional fees and expenses associated with the Company's stock options investigation and certain other unusual regulatory and legal matters

The Company incurred significant legal and other professional fees associated with both the investigation of stock option grants and the Company's responses to the New York County District Attorney's subpoenas. One of management's primary objectives is to bring conclusion to its regulatory matters. The Company continues to incur substantial expenses for professional fees and has accrued for legal settlements that are outside its ordinary course of business. As a result, the Company has excluded such expenses from its non-GAAP financial measures.

Non-cash charges related to asset write-offs
In 2006, impairment charges were recorded in connection with studio closings to write-off software development costs related to several titles in development. The impairment charges were based on an assessment of the future recoverability of capitalized software balances related to these titles and the determination that these titles were unlikely to recover capitalized costs given a change in sales expectations as a result of weaker market conditions, the closure and anticipated closure of development studios, uncertainty involved in the console transition and historical performance of the titles. This charge was recorded as a component of cost of goods sold.

In addition, impairment charges were incurred related to the write-off of certain trademarks, acquired intangibles, goodwill and other assets based on management's assessment of the future value of these assets, including future business prospects and estimated cash flows to be derived from them. These charges were recorded in depreciation and amortization expense and impairment of long lived assets.

The Company believes these charges were each based on a unique set of business objectives and circumstances, and therefore believes it is appropriate to exclude these non-cash charges related to asset write-offs from its non-GAAP financial measures.

Severance, relocation and other
In connection with certain studio closures in 2006, the Company incurred severance and other costs. The Company also relocated its European headquarters to Geneva. The Company does not regularly close development studios and does not plan to move its European headquarters, and therefore believes it is appropriate to exclude these expenses from its non-GAAP financial measures. These costs were recorded in research and development and general and administrative expenses.

Charge for tax valuation allowance
In July 2006, the Company recorded income tax expense for a valuation allowance, to reflect the uncertain utilization of deferred tax assets relating to net operating losses carried forward from prior periods and deductible temporary differences. This charge represents the income tax impact of the Company's aggregate net operating losses and temporary differences existing at the beginning of the period.

## EBITDA and Adjusted EBITDA

Earnings (loss) before interest, taxes, depreciation and amortization ("EBITDA") is a financial measure not calculated and presented in accordance with accounting principles generally accepted in the United States. Management uses EBITDA adjusted for business reorganization and related expenses ("Adjusted EBITDA"), among other measures, in evaluating the performance of the Company's business units. Adjusted EBITDA is also a significant component of the Company's incentive compensation plans. Adjusted EBITDA should not be considered in isolation or as a substitute for net income/(loss) prepared in accordance with GAAP.

## About Take-Two Interactive Software

Headquartered in New York City, Take-Two Interactive Software, Inc. is a global developer, marketer, distributor and publisher of interactive entertainment software games for the PC, PLAYSTATION $(\mathrm{R}) 3$ and PlayStation $(\mathrm{R}) 2$ computer entertainment systems, $\operatorname{PSP}(\mathrm{R})$ (PlayStation(R)Portable) system, Xbox 360(R) and Xbox(R) video game and entertainment systems from Microsoft, Wii(TM), Nintendo GameCube(TM), Nintendo DS(TM) and Game Boy(R) Advance. The Company publishes and develops products through its wholly owned labels Rockstar Games, 2K Games, 2 K Sports and 2 K Play; and distributes software, hardware and accessories in North America through its Jack of All Games subsidiary. Take-Two's common stock is publicly traded on NASDAQ under the symbol TTWO. For more corporate and product information please visit our website at www.take2games.com.

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(TM), (R), Game Boy Advance, Nintendo GameCube, Nintendo DS and the Wii logo are trademarks of Nintendo. (C) 2006 Nintendo.

Safe Harbor Statement under the Private Securities Litigation Reform Act of 1995: This press release contains forwardlooking statements made in reliance upon the safe harbor provisions of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. The statements contained herein which are not historical facts are considered forward-looking statements under federal securities laws. Such forward-looking statements are based on the beliefs of our management as well as assumptions made by and information currently available to them. The Company has no obligation to update such forward-looking statements. Actual results may vary significantly from these forward-looking statements based on a variety of factors. These risks and uncertainties include the matters relating to the Special Committee's investigation of the Company's stock option grants and the restatement of our consolidated financial statements. The investigation and conclusions of the Special Committee may result in claims and proceedings relating to such matters, including previously disclosed shareholder and derivative litigation and actions by the Securities and Exchange Commission and/or other governmental agencies and negative tax or other implications for the Company resulting from any accounting adjustments or other factors. Other important factors are described in the Company's Annual Report on Form 10-K for the fiscal year ended October 31, 2006, and in the Company's Form 10-Q for the third quarter ended July 31, 2007 in the section entitled "Risk Factors."

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TAKE-TWO INTERACTIVE SOFTWARE, INC. and SUBSIDIARIES
    CONSOLIDATED STATEMENT OF OPERATIONS
    (in thousands, except per share amounts)
    Three months ended For the Years Ended
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| Net revenue | \$292,600 | \$266,556 | \$ 981,791 | \$1,037, 840 |
| :---: | :---: | :---: | :---: | :---: |
| Cost of goods sold: |  |  |  |  |
| Product costs | 133,808 | 131,723 | 511,088 | 538,761 |
|  |  |  |  |  |
| Internal royalties | 11,002 | 9,857 | 28,892 | 40,413 |
| Licenses | 15,443 | 9,012 | 58,569 | 52,763 |
| Total cost of goods sold | 202,948 | 184,757 | 735,034 | 825,476 |
| Gross profit | 89,652 | 81,799 | 246,757 | 212,364 |
| Selling and marketing <br> General and administrative <br> Research and development <br> Business reorganization and related | 32,246 | 37,827 | 130,652 | 139,250 |
|  | 35,000 | 37,597 | 148,788 | 154,015 |
|  | 11,159 | 13,046 | 48,455 | 64,258 |
|  | 1,405 | - | 17,467 | - |
| Impairment of goodwill and long-lived assets | - | 830 | - | 15,608 |
| Depreciation and amortization | 6,706 | 6,763 | 27,449 | 26,399 |
| Total operating expenses | 86,516 | 96,063 | 372,811 | 399,530 |
| Income (loss) from operations | 3,136 | $(14,264)$ | $(126,054)$ | $(187,166)$ |
| Loss on sale and deconsolidation | $(4,469)$ | - | $(4,469)$ | - |
| Interest and other, net | (324) | 1,228 | 2,308 | 2,684 |
| Loss before income taxes Provision for income taxes | $(1,657)$ | $(13,036)$ | $(128,215)$ | $(184,482)$ |
|  | 5,406 | 979 | 10,191 | 407 |
| Net loss | \$ (7,063) | \$ (14, 015 ) | \$ (138, 406 ) | \$ (184, 889 ) |
| Basic and diluted loss per share | \$ (0.10) | \$ (0.20) | \$ (1.93) | \$ (2.60) |
| Basic and diluted weighted average shares outstanding | 72,321 | 71,199 | 71,860 | 71,012 |
|  | Three months ended October 31, |  | For the Y Octob | ars Ended ber 31, |
| OTHER INFORMATION | 2007 | 2006 | 2007 | 2006 |
| Total revenue mix |  |  |  |  |
| Publishing | 75\% | 76\% | 70\% | 73\% |
| Distribution | 25\% | 24\% | 30\% | 27\% |
| Geographic revenue mix |  |  |  |  |
| North America | 74\% | 66\% | 75\% | 69\% |
| International | 26\% | 34\% | 25\% | 31\% |
| Publishing platform revenue mix |  |  |  |  |
| Microsoft Xbox 360 | 44\% | 17\% | 30\% | 23\% |


| PC | $19 \%$ | $13 \%$ | $14 \%$ | $17 \%$ |
| :--- | ---: | ---: | ---: | ---: |
| Sony PlayStation 2 | $14 \%$ | $32 \%$ | $26 \%$ | $30 \%$ |
| Nintendo Wii | $11 \%$ | $0 \%$ | $5 \%$ | $0 \%$ |
| Sony PLAYSTATION 3 | $5 \%$ | $0 \%$ | $10 \%$ | $0 \%$ |
| Sony PSP | $4 \%$ | $29 \%$ | $10 \%$ | $18 \%$ |
| Accessories and other | $2 \%$ | $3 \%$ | $2 \%$ | $4 \%$ |
| Nintendo Handhelds | $1 \%$ | $1 \%$ | $1 \%$ | $2 \%$ |
| Microsoft Xbox | $0 \%$ | $5 \%$ | $2 \%$ | $6 \%$ |

(1) Reflects $\$ 3,080$ loss on the sale of Joytech, a video game accessories company; and $\$ 1,389$ loss on the deconsolidation of Blue Castle Games, Inc., which previously was accounted for as a wholly owned subsidiary in accordance with FIN 46 (R).

TAKE-TWO INTERACTIVE SOFTWARE, INC. and SUBSIDIARIES CONSOLIDATED BALANCE SHEETS
(in thousands, except per share amounts)


ASSETS

| Current assets: |  |  |
| :---: | :---: | :---: |
| Cash and cash equivalents | \$ 77,757 | \$132,480 |
| Accounts receivable, net of allowances of $\$ 63,324$ and $\$ 91,509$ at October 31, 2007 and October 31, 2006, respectively | 104,937 | 143,199 |
| Inventory | 99,331 | 95,520 |
| Software development costs and licenses | 141,441 | 85,207 |
| Prepaid taxes and taxes receivable | 40,316 | 60,407 |
| Prepaid expenses and other | 34,741 | 28,060 |
| Total current assets | 498,523 | 544,873 |
| Fixed assets, net | 44,986 | 47,496 |
| Software development costs and licenses, net of current portion | 34,465 | 31,354 |
| Goodwill | 204,845 | 187,681 |
| Other intangibles, net | 31,264 | 43,248 |
| Other assets | 17,060 | 14,154 |
| Total assets | \$831,143 | \$868,806 |

LIABILITIES AND STOCKHOLDERS' EQUITY
Current liabilities:

| Accounts payable | \$128,782 | \$123,947 |
| :---: | :---: | :---: |
| Accrued expenses and other current liabilities | 146,835 | 128,282 |
| Deferred revenue | 36,544 | 11,317 |
| Total current liabilities | 312,161 | 263,546 |
| Deferred revenue | 25,000 | 50,000 |
| Line of credit | 18,000 | - |
| Other long-term liabilities | 4,828 | 4,868 |
| Total liabilities | 359,989 | 318,414 |

Commitments and contingencies
Stockholders' equity:
Common stock, $\$ .01$ par value, 100,000 shares
outstanding at October 31, 2007 and October 31, 2006, respectively

| Additional paid-in capital | 513,297 | 482,104 |
| :---: | :---: | :---: |
| Retained earnings (accumulated deficit) | $(77,747)$ | 60,659 |
| Accumulated other comprehensive income | 34,861 | 6,902 |
| Total stockholders' equity | 471,154 | 550,392 |
| Total liabilities and stockholders' equity | \$831,143 | \$868,806 | TAKE-TWO INTERACTIVE SOFTWARE, INC. and SUBSIDIARIES CONSOLIDATED STATEMENTS OF CASH FLOWS (in thousands)


|  | For the Years Ended October 31, |  |
| :---: | :---: | :---: |
|  | 2007 | 2006 |
| Operating activities: |  |  |
| Net loss | \$(138, 406 ) | \$ (184, 889 ) |
| Adjustments to reconcile net loss to net cash provided by (used for) operating activities: Amortization and write-off of software development costs and licenses |  |  |
|  | 109,891 | 147,832 |
| Depreciation and amortization of long-lived assets | 27,449 | 26,399 |
| Impairment of goodwill and long-lived assets | - | 15,608 |
| Amortization and write-off of intellectual property | 8,626 | 10,500 |
| Stock-based compensation | 17,329 | 21,931 |
| Provision (benefit) for deferred income taxes | $(1,718)$ | 17,360 |
| Foreign currency transaction gain and other | $(1,656)$ | $(2,070)$ |
| Loss on sale and deconsolidation | 4,469 | - |

Changes in assets and liabilities, net of effect from purchases and disposal of businesses:

| Accounts receivable, net | 39,159 | 56,651 |
| :--- | ---: | ---: |
| Inventory | $(10,203)$ | 40,707 |
| Software development costs and licenses | $(163,859)$ | $(143,248)$ |

Prepaid expenses, other current and other noncurrent assets
Accounts payable, accrued expenses, deferred revenue and other liabilities 26,604 66,667

| Total adjustments | 74,361 | 228,251 |
| :---: | :---: | :---: |

Net cash (used for) provided by operating activities
$(64,045) \quad 43,362$

Investing activities:
Purchase of fixed assets
$(21,594) \quad(25,084)$
Cash received from sale of business
2,778
Payments for purchases of businesses, net of cash acquired
$(5,795)$
(191)


Financing activities:
Proceeds from exercise of options 2,808

| Borrowings on line of credit Payment of debt issuance costs |  |  |  | $\begin{aligned} & 18,000 \\ & (1,809) \end{aligned}$ | - |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |
| Excess tax benefit on exercise of stock options |  |  |  | - | 163 |
| Net cash provided by financing activities |  |  |  | 25,694 | 2,971 |
| Effects of exchange rates on cash and cash equivalents |  |  |  | 8,239 | 4,227 |
| Net (decrease) increase in cash and cash |  |  |  |  |  |
| Cash and cash equivalents, end of year |  |  |  | 77,757 | \$ 132,480 |
| TAKE-TWO INTERACTIVE SOFTWARE, INC. and SUBSIDIARIES CONSOLIDATED STATEMENT OF OPERATIONS (in thousands, except per share amounts) |  |  |  |  |  |
| Non-GAAP Reconciling Items |  |  |  |  |  |
|  | Three months ended October 31, 2007 | Business reorganization and related | Professional fees and legal matters |  Non-GAAP <br>  three <br> Stock- months <br> based ended <br> compen- October <br> sation 31,2007 |  |
| Net revenue | \$292,600 | \$ | \$ | \$ | \$292,600 |
| Cost of goods sold: |  |  |  |  |  |
| Product costs 133,808 - - |  |  |  |  |  |
| ```Software development costs and``` |  |  |  |  |  |
| Internal |  |  |  |  |  |
| royalties | 11,002 | - | - | - | 11,002 |
| Licenses | 15,443 | - | - | - | 15,443 |
| Total cost ofgoods sold 202,948 |  |  |  |  |  |
| Gross profit | 89,652 | - | - | 1,008 | 90,660 |
| Selling and <br> marketing |  |  |  |  |  |
| General and |  |  |  |  |  |
| Research and development | 11,159 | - | - | (757) | 10,402 |
| Business <br> reorganization and related | 1,405 | $(1,405)$ | - | - | - |
| Impairment of goodwill and long-lived assets | - | - | - | - | - |
| Depreciation and amortization | 6,706 | - | - | - | 6,706 |


| expenses |  | 86,516 |  | $(1,405)$ |  | $(1,546)$ |  | $(3,746)$ |  | 79,819 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Income from operations |  | 3,136 |  | 1,405 |  | 1,546 |  | 4,754 |  | 10,841 |
| Loss on sale and deconsolidation |  | $(4,469)$ |  | 3,080 |  | - |  | - |  | $(1,389)$ |
| Interest and other, net |  | (324) |  | - |  | - |  | - |  | (324) |
| Income (loss) before income taxes |  | $(1,657)$ |  | 4,485 |  | 1,546 |  | 4,754 |  | 9,128 |
| Provision <br> (benefit) for <br> income taxes |  | 5,406 |  | 322 |  | - |  | - |  | 5,728 |
| Net income (loss) | \$ | $(7,063)$ | \$ | 4,163 | \$ | 1,546 | \$ | 4,754 |  | 3,400 |
| Basic income (loss) per share* | \$ | (0.10) | \$ | 0.06 | \$ | 0.02 | \$ | 0.07 | \$ | 0.05 |
| ```Diluted income (loss) per share*``` | \$ | (0.10) | \$ | 0.06 | \$ | 0.02 | \$ | 0.06 | \$ | 0.05 |
| Basic weighted average shares outstanding |  | 72,321 |  |  |  |  |  |  |  | 72,321 |
| Diluted weighted average shares outstanding |  | 72,321 |  |  |  |  |  |  |  | 73,527 |
| EBITDA: |  |  |  |  |  |  |  |  |  |  |
| Income (loss) before income taxes |  | $(1,657)$ |  |  |  |  |  |  | \$ | 9,128 |
| Interest income |  | 324 |  |  |  |  |  |  |  | 324 |
| Depreciation and amortization |  | 6,706 |  |  |  |  |  |  |  | 6,706 |
| EBITDA | \$ | 5,373 |  |  |  |  |  |  | \$ | 16,158 |
| Add: Business reorganization and related |  | 1,405 |  |  |  |  |  |  |  | - |
| Loss on sale and deconsolidation |  | 4,469 |  |  |  |  |  |  |  | 1,389 |
| Adjusted EBITDA |  | 11,247 |  |  |  |  |  |  |  | 17,547 |

*Basic and diluted income (loss) per share may not add due to rounding
TAKE-TWO INTERACTIVE SOFTWARE, INC. and SUBSIDIARIES
CONSOLIDATED STATEMENT OF OPERATIONS
(in thousands, except per share amounts)

Three


Basic and diluted weighted average shares outstanding 71,199


EBITDA:
Income (loss) before
income taxes $\$(13,036)$

| Interest income | $(1,228)$ |
| :---: | :---: |
| Depreciation and amortization | 6,763 |
| EBITDA | \$ (7,501) |
| Add: Business <br> reorganization and related | - |
| Adjusted EBITDA | \$ (7,501) |


|  | Non-GAAP Reconciling Items |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{aligned} & \text { Stock-b } \\ & \text { compen } \end{aligned}$ | based nsation | Cha <br> va <br> al | for <br> ion <br> nce | Non-GAAP <br> three <br> months <br> ended <br> October <br> 31, 2006 |
| Net revenue | \$ | - | \$ | - | \$266,556 |
| Cost of goods sold: |  |  |  |  |  |
| Product costs |  | - |  | - | 131,723 |
| Software development costs and |  |  |  |  |  |
| Internal royalties |  | - |  | - | 9,857 |
| Licenses |  | - |  | - | 9,012 |
| Total cost of goods sold |  | (526) |  | - | 184,231 |
| Gross profit |  | 526 |  | - | 82,325 |
| Selling and marketing |  | (314) |  | - | 37,513 |
| General and administrative |  | $(3,213)$ |  | - | 27,361 |
| Research and development |  | $(2,722)$ |  | - | 10,135 |
| Business reorganization and related |  | - |  | - | - |
| Impairment of goodwill and longlived assets |  | - |  | - | 330 |
| Depreciation and amortization |  | - |  | - | 6,763 |
| Total operating expenses |  | $(6,249)$ |  | - | 82,102 |
| Income (loss) from operations |  | 6,775 |  | - | 223 |
| Loss on sale and deconsolidation |  | - |  | - | - |
| Interest income and other, net |  | - |  | - | 1,228 |
| Income (loss) before income taxes$6,775$$1,451$ |  |  |  |  |  |
| Provision (benefit) for income |  |  |  |  |  |
| Net loss | \$ | 5,663 | \$ | - | \$ (1, 823) |
| Basic and diluted loss per share* | \$ | 0.08 | \$ | - | \$ (0.03) |

Basic and diluted weighted

| average shares | utstandi |  |  |  |  | 71,199 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| EBITDA: |  |  |  |  |  |  |
| Income (loss) before income |  |  |  |  |  |  |
| Interest income |  |  |  |  |  | $(1,228)$ |
| Depreciation and amortization |  |  |  |  |  | 6,763 |
| EBITDA |  |  |  |  |  | 6,986 |
| Add: Business reorganization and related |  |  |  |  |  | - |
| Adjusted EBITDA |  |  |  |  | \$ | 6,986 |
| *Basic and diluted loss per share may not add due to rounding |  |  |  |  |  |  |
| TAKE-TWO INTERACTIVE SOFTWARE, INC. and SUBSIDIARIES CONSOLIDATED STATEMENT OF OPERATIONS (in thousands, except per share amounts) |  |  |  |  |  |  |
|  |  | Non-GAAP | Reconcili | $g$ Items |  |  |
|  | For the <br> year <br> ended <br> October $31,2007$ | Business reorganization and related | Profess- <br> ional <br> fees and <br> legal <br> matters | $\begin{aligned} & \text { Stock- } \\ & \text { based } \\ & \text { compen- } \\ & \text { sation } \end{aligned}$ |  | $\begin{aligned} & \text { on-GAAP } \\ & \text { or the } \\ & \text { year } \\ & \text { ended } \\ & \text { ctober } \\ & 1,2007 \end{aligned}$ |
| Net revenue | \$ 981,791 | \$ | \$ - | \$ |  | 981,791 |
| Cost of goods sold: |  |  |  |  |  |  |
| Product costs | 511,088 | $(5,164)$ | - | - |  | 505,924 |
| Software development costs and royalties | 136,485 | - | - | $(3,216)$ |  | 33,269 |
| Internal |  |  |  |  |  | 28,892 |
| Licenses | 58,569 | - | - | - |  | 58,569 |
| Total cost of | 735,034 | $(5,164)$ | - | $(3,216)$ |  | 726,654 |
| Gross profit | 246,757 | 5,164 | - | 3,216 |  | 255,137 |
| Selling and |  |  |  |  |  | 129,420 |
| General and |  |  |  |  |  |  |
| Research and development | 48,455 | - | - | $(3,735)$ |  | 44,720 |
| Business reorganization and related | 17,467 | $(15,401)$ | - | $(2,066)$ |  | - |
| Impairment of goodwill and |  |  |  |  |  |  |
| Depreciation and |  |  |  |  |  |  |


*Basic and diluted loss per share may not add due to rounding TAKE-TWO INTERACTIVE SOFTWARE, INC. and SUBSIDIARIES CONSOLIDATED STATEMENT OF OPERATIONS (in thousands, except per share amounts)

|  | Non-GAAP Reconciling Items |  |  |
| :---: | :---: | :---: | :---: |
| For the year ended October 31, 2006 | Asset impairments and writeoffs | Severance, relocation and other | Professional <br> fees and legal matters |
| \$1,037,840 | \$ | \$ | \$ |



| amortization | 26,399 |
| :---: | :---: |
| EBITDA | $(160,767)$ |
| Add: Business reorganization and related | - |
| Adjusted EBITDA | \$ (160, 767 ) |



| Interest income |  | $(2,684)$ |
| :---: | :---: | :---: |
| Depreciation and amortization |  | 26,399 |
| EBITDA |  | $(99,823)$ |
| Add: Business reorganization and related |  |  |
| Adjusted EBITDA | \$ | $(99,823)$ |

*Basic and diluted loss per share may not add due to rounding

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